



Who We Are

Little Warriors is a national, charitable organization based in Alberta that has recently achieved productive change in leadership necessary to sustain our growing organization from its dynamic beginnings in 2008 and opening the Be Brave Ranch in 2014. We are focused on positive, healthy relationships internally and with all our supporters externally.

Our work is focused on the awareness, prevention and treatment of child sexual abuse. We also advocate on behalf of and with child sexual abuse survivors. Little Warriors offers a specialized, intensive, trauma-informed and evidence-based treatment centre focused on helping children and teens who have been sexually abused, as well as their families. The Be Brave Ranch, by Ray LaBonte and Family, offers a one-year onsite and outpatient program designed with significant input from the University of Alberta Department of Psychiatry and other leading academic and clinical experts. Little Warriors also offers online therapy and supports through our Be Brave Bridge Intensive program and prevention tools and strategies through our Be Brave Bridge Community program for youth, as well as our Prevent It! Program for adults. Administrative staff have extremely limited exposure to our clinical clients.

At Little Warriors, people are our greatest strength. From our Board of Directors' new Co-Chairs to our staff leaders, CEO, Jennifer Martin and Clinical Director, Dr. Wanda Polzin-Holman, and every single individual contributor on our team, we operate in a respectful, supportive and transparent culture underpinned by strong values that shape how we interact with each other and our stakeholders every day. We are positive team-players who act with integrity and accountability.

For more information please visit our website at: <https://littlewarriors.ca/>

Who You Are

- A proven leader who cares about people and performance, a person who is authentic, a positive, accountable team-player who embraces a collaborative environment.
- You have strong organizational and time management skills with exceptional attention to detail.
- Excellent verbal and written communications with the ability to present complex ideas in a clear and compelling way.
- Demonstrated commitment to discretion, confidentiality and compassionate sensitivity when dealing with stakeholders and relationship development.
- An innovative, creative thinker.
- Highly self-motivated, results oriented and able to work autonomously, take initiative and make decisions.



Little Warriors PO Box 3184 Sherwood Park, AB T8H 2T2
PH 780.922.9010 F 1.888.776.5635 littlewarriors.ca
Charitable # 84568 3168 RR0001

Prevent It!
A little warriors program



- Flexible and adaptable; you are a leader who can enter our organization and lead change with positivity.
- You have a strong work ethic and a passion for helping others through Little Warriors' mission.
- You embrace a challenge and are excited to help lead cultural and strategic change.

The Opportunity

We are currently seeking a permanent, full-time **Senior Director of Philanthropy** to lead our fund development strategy and team. Reporting to the Chief Executive Officer, this exciting, impactful opportunity is ideal for an experienced fundraising and stewardship professional who enjoys collaboration and raising the engagement and enthusiasm of both our staff and stakeholders.

The successful candidate will be comfortable taking initiative and creating a unified team. Our new Sr. Director of Philanthropy will be a proactive, adaptable and innovative leader who works well with others, is passionate about a job well done and enjoys the daily reward of fulfilling our mission healing children and families in need.

Responsibilities

- As a member of the Little Warriors team, the Senior Director of Philanthropy will partner with our fund development, events, communications and executive leadership teams to help create, execute, and evaluate all philanthropic strategies and fundraising activities with a donor-centric philosophy to ensure a diverse and sustainable revenue portfolio in support of Little Warriors' mission and vision.
- In collaboration with the fund development and leadership team of Little Warriors, lead the development and implementation of fundraising plans including budgets, goals, strategies, and timelines.
- Build and refine an extensive prospect list for mid to major level gifts and potential funders.
- Initiate and coordinate meetings with prospective donors and achieve revenue targets both as an individual and as a group.
- Establish, build and maintain relationships with donors, corporate partners, grantmaking organizations and key stakeholders to increase retention and where appropriate increase levels of engagement.
- Maintain a streamlined system for donor, foundation, corporate and potential major gift donor records using in-depth understanding of databases, from the conceptual to the tactical.
- Provide weekly highlights/progress updates to the Chief Executive Officer.
- Attend third party events as required for strategic development.
- Support other organizational initiatives, projects, programs and opportunities as assigned.



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Qualifications

- Ten years of professional experience in non-profit or charitable organizations.
- Proven track record of strategic fundraising, with five or more years of experience preferred in securing major gifts.
- Demonstrated success creating and managing relationships with philanthropic donors as well as tangible experience expanding donor relationships over time.
- A successful track record creating and implementing strategy, setting priorities, managing multiple projects, and working effectively under pressure to achieve individual and organizational goals.
- Preferred experience securing event or naming sponsorships.
- Preferred experience creating and executing specific development campaigns.
- Preferred experience judiciously selecting grants and grant writing.
- Experience with Salesforce or another donor database system is an asset.
- CFRE designation is a key asset but not mandatory.

Compensation

A competitive salary and benefits package awaits the successful candidate.

Location

This role comes with the opportunity to work from home with meetings throughout the Edmonton region and occasional visits to Little Warriors' treatment and administrative site east of Edmonton.

How to Apply

Join our dynamic team and contribute to the success of our mission supporting children and teens impacted by child sexual abuse to create life-changing outcomes.

"As CEO, I invite all qualified applicants to apply and look forward to working with the successful candidate in a high-performance role that is also fun and highly rewarding." Jennifer Martin

Please submit your resume, along with a cover letter for detailing your relevant experience to our HR & Operations Lead, Miranda Nazarali at miranda@littlewarriors.ca

Little Warriors is committed to an equitable, diverse, and inclusive workforce. We thank all applicants for their interest; however, only those individuals selected for an interview will be contacted.



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